

April 16, 2001

Mr. Tony Zaya
Lancaster County Timber Frames

Dear Tony,

I would like to thank you for the outstanding job done by you and your associates at Lancaster County Timber Frames. My wife and I truly could not be happier with the end result. The timber frames you designed and constructed have given our home that special look and character that we were trying so hard to achieve. Of all of the people we have taken through our house during the construction period, every single one left talking about the timber frames and nothing else.

Tony, you made the entire process of adding timber frames to our home the easiest part of project. You know your business extremely well and clearly have the creative ability (not to mention patience) to guide people like us through the many decisions required. The style of the beams fits the overall design theme of the house perfectly. The smartest thing we did was follow your advice. There is no question that your ideas for the ceiling wood, mantle pieces and flooring make the whole area look complete.

We knew after our first meeting that we were doing the right thing. I like to work with people who like what they do and take pride in their workmanship. I realize now, after the fact, that there is another important aspect that I would tell anyone considering your products for their homes. It's simple; trust you. I look back now at the different proposals and options we considered. Seeing examples in your shop made it easy to want to add more and more to this project. When decision time finally came, you made your opinion very clear – and you were 100% right. You could have easily sold us twice as much of your products, but you didn't. We have what looks absolutely perfect in our home.

Thank you again for making this a fun part of building a new home. We'll be back in about 30 years when it's time to build that retirement home.

Kindest personal regards,



Bill Duncan
271 Stonemill Drive
Elizabethtown, PA 17022